

PLEASE FAX OR EMAIL THIS FORM TO ORDERS@DATAVIDEO.COM

7048 Elmer Ave, Whittier, CA 90602 USA

Voice: 562-696-2324 | Fax: 562-698-6930

RESELLER & SYSTEM INSTALLER APPLICATION

DESCRIPTION OF YOUR BUSINESS

What do you sell?
Who are your customers?
How do you communicate with them? (email, phone. etc.)

CORPORATE OFFICERS

President:
President's Email:
Treasurer:
Treasurer's Email:
Purchasing Manager:
Purchasing Manager's Email:
Registered Company Name:
DBA (if any):
Legal Structure (Corporation, Partnership, etc.)

BUSINESS LOCATION (not your home)

Street Address:	
City, State, Zip:	Tel:
Contact Person/Title of Contact Person:	
Company URL: http://www	
Resellers Permit/ Federal ID#:	DUNS # (If you have one):

*** PLEASE INCLUDE A SIGNED COPY OF YOUR STATE RESELLER PERMIT, NOT JUST THE
NUMBER ***

BILLING ADDRESS IF DIFFERENT FROM ABOVE

Street Address:	
City:	Zip:
State:	

ACCOUNTING CONTACT

Name:	Tel:
Tel:	Fax:
Email for paperless invoices:	

SHIPPING ADDRESS IF DIFFERENT FROM ABOVE

Street Address:	
City:	State/ZIP:

PURCHASE ORDER/SHIPPING CONFIRMATION CONTACT (This is who we will communicate with about individual orders, otherwise we will follow the communication direction on each purchase order)

Contact Name:	Title:
Tel:	Email:

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RESELLER REQUIREMENTS

- Your place of business must be located in the United States of America, Canada, or Latin America.
- You must have an audience specific website that explains what you do and the other video related products that you represent.
- You must have at least one actual store location with a showroom where someone can walk in and buy product.
- Your first purchase order must be at least \$2,500 USD at reseller cost.

WHAT ARE THE BENEFITS OF BECOMING A DATAVIDEO RESELLER?

- Free UPS Ground Service within the US (PURCHASE REQUIREMENTS APPLY).
- Demo prices on most products.
- Free product evaluation to make sure a product meets your customer's expectations.
- No stocking requirement.
- Price protection (for 60 days after price changes, see price list for details).
- DVUS sales increasers at your shows and their help to build and increase your sales.
- Lots of informative sales literatures.
- Videos to include in your marketing.

DATAVIDEO'S EXPECTATIONS OF OUR RESELLERS

Within 30 days of your approval as a Datavideo reseller, your corporate website must be modified to present Datavideo products the same way that you present your other products for resale. This includes your main page.

Prices shown on your website should NOT be lower than the MAP prices in our price list. We are not regulating the price at which you sell products, but we ask that you keep the playing field level for search engines. Please do not contribute to web crawler price wars. You can use a "click for lower price" or "add to cart for lower price" button.

SYSTEM INSTALLER REQUIREMENTS

- Your place of business must be located in the United States of America, Canada, or Latin America.
- You must have a facility other than your home where you develop systems.

WHAT ARE THE BENEFITS OF BECOMING A DATAVIDEO SYSTEM INSTALLER?

Price Protection (for 60 days after price changes, see Price list for details)

DATAVIDEO'S EXPECTATIONS OF SYSTEM INSTALLERS

Datavideo product should be represented on your website in a way that is similar or equal to the products of other manufacturers in the same categories. This includes your main page.

FIRST ORDER REQUIREMENTS FOR RESELLERS & SYSTEM INSTALLERS

Your first purchase order total must be at least \$2,500.00 (at your cost).

OPEN ACCOUNT STATUS

You must agree to all Terms and Conditions in order to have an open account with Datavideo Corporation. This agreement must be signed by a Corporate Officer. To determine your account terms, we will make the initial approach to your credit references. After that, it is your responsibility to ensure that we receive all the relevant information from your references.

Any account that has no activity within 12 consecutive months will automatically become inactive, and a new application will have to be submitted to reactivate the account.

USEFUL INFORMATION TO HELP YOU GET STARTED WITH DATAVIDEO:

HOW TO PLACE AN ORDER:

To place an order, please email orders@datavideo.com or fax (562-698-6930) a purchase order with the following information:

1. Your PO#
2. Your Datavideo customer account# (you will get one once you are approved as a reseller.)
3. SHIP TO information (Note: there is a \$15.00 drop ship charge for orders under US\$400 MSRP)
4. Shipping carrier and speed: UPS, FedEx, Truck - Ground, Red, Blue or Orange
5. Payment terms (Note: UPS charges US\$12.00 for collecting a COD fee)
6. Product Part Number, Qty, Unit Cost
7. Sales Contact info, e-mail, phone, fax
8. Your shipping account number if you want us to use it.
9. Any special instructions or comments that you want us to know or do.

HOW WE ACKNOWLEDGE YOUR ORDER:

We acknowledge each order by e-mail or fax, usually on the same day. If you would like us to acknowledge by phone, please state that in the purchase order. Otherwise, we will always use fax or email. When acknowledging the order, we will also advise you on the availability and shipping date of your order. If you do not receive a fax or email acknowledgement please call 562-696-2324 and ask for the order processing department.

PROCEDURES AND RESELLER RESOURCES

FOR TECH SUPPORT AND PRODUCT REPAIR	FOR RETURN FOR CREDIT	OTHER RESOURCES
<p>Most product FAQs are answered on the Datavideo knowledge based support center at https://datavideocorporation.desk.com/</p> <p>If after checking out the support center, you still need assistance, please contact our support team via</p> <p>Email: support@datavideo.com or</p> <p>Phone: 562-696-2324</p> <p><i>Please make sure the product is powered on, connected and ready to troubleshoot when you call.</i></p> <p>Tech Support is available M-F 8:30 AM – 4:00 PM PST</p> <p>You may also request a Repair Authorization Number (RMA) by sending an email to support@datavideo.com and include the following:</p> <ul style="list-style-type: none"> • Model and Serial # • Copy of original PO • Problem with the product. 	<p>You may request a Return for Credit RMA by sending an email to contactus@datavideo.com and include the following:</p> <ul style="list-style-type: none"> • Model and Serial # • Copy of original PO • Reason for return. <p>Datavideo will check and advise you on your product eligibility for credit.</p> <p><i>Please refer to the terms and conditions in the price list for restocking fee as well as other Return for Credit terms.</i></p>	<p>In the price list:</p> <ul style="list-style-type: none"> • Prices • Project Registration info • Return for credit info • Demo for showroom info <p>On the website:</p> <ul style="list-style-type: none"> • Detailed product specs and one sheets • Product videos • Downloadable forms • Downloadable manuals • Product Image Packs in our image library.

YOUR AGREEMENT TO HAVE AN OPEN ACCOUNT WITH DATAVIDEO CORPORATION

Please email this form to orders@datavideo.com or fax to 562-698-6930.

BY SIGNING THIS DOCUMENT, YOU AGREE TO THE FOLLOWING TERMS:

1. Shipments are FOB Whittier, CA. USA.
2. We do not drop ship outside of the United States.
3. Interest at 1.5% per month on overdue Invoices starts to accrue after 60 days from the date of shipment or invoice, whichever is later. Whether or not the interest charge notice is posted on your invoice, your signature below confirms that you are aware of our policy for overdue invoices.
4. If your account becomes overdue past 90 days from the date of shipment or invoice, Datavideo reserves the right to involve a collection agency or service to collect funds from your company. You agree that your company will also be responsible for collection costs incurred by Datavideo Corporation, including any collection agency or service and any attorney's fees. THIS IS IN ADDITION TO THE OVERDUE INVOICES ON YOUR ACCOUNT.
5. No products may be returned for credit after 60 days. Any product returned for credit must be in resalable condition. If it is not, then at least a 15% restocking fee will apply to the return. Datavideo Corporation has full discretion as to what is "resalable condition."
6. Payments from customers outside of the United States are required to be made by credit card or wire transfer in US currency. It is your responsibility to request our bank information so that you can make payments in a timely manner.

Signing this document indicates that you agree to and are aware of all terms and conditions listed here and in the current Datavideo Reseller Price list.

Please request a current price list to review.

PLEASE PRINT THE NAME AND TITLE OF THE CORPORATE OFFICER THAT HAS AGREED TO THESE TERMS AND INCLUDE THE DATE THAT THE FORM WAS SIGNED. PLEASE SEND THIS FORM BACK WITH THE REST OF YOUR APPLICATION.

Corporate Officer Signature (and title)

Printed Name & Office

Date

ABOUT REQUESTING CREDIT INFORMATION

In the interest of expediency, we ask that you request your suppliers and bank to give us credit information please see the following pages.

CREDIT APPLICATION

Often our request for credit information from your vendors is not received as quickly as you would like to have approval of an open account.

SEND THIS FORM TO YOUR THREE MAIN VENDORS –
PLEASE TELL DATAVIDEO ABOUT US.

We'd like to establish an open account with Datavideo Corporation and need your help to expedite the process. Please help by completing this information and sending it to:

ORDERS@DATAVIDEO.COM
7048 Elmer Ave, Whittier, CA 90602 USA
Voice: 562-696-2324 | Fax: 562-698-6930

Your Company Name:

Street Address:

City, State, Zip:

Contact Person:

Tel:

Fax:

Account No.

Website:

Vendors Name:

Business Street Address:

City, State, Zip:

Contact Person/Title:

Phone (required):

Fax (required):

Outstanding Balance.

Account Credit limit:

Account Opened Since:

Bad Check History:

Payment History: () Prompt, () On Time, () Late-
(Days),

Payment Terms:

Last Purchase Date:

SEND THIS FORM TO YOUR BANK –
PLEASE TELL DATAVIDEO ABOUT US.

We'd like to establish an open account with Datavideo Corporation and need your help to expedite the process. Please help by completing this information and sending it to

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Bank Name

Business Street Address

City, State, Zip:

Contact Person/Title:

Phone(required):

Fax(required):

Checking Account No.

Account Averages No:

Account Opened Since:

Bad Check History:

Credit Rated:

APPLICANTS SIGNATURE BELOW AUTHORIZES THE PREVIOUSLY NAMED BUSINESSES TO
RELEASE CREDIT INFORMATION TO DATAVIDEO CORPORATION. ANY INFORMATION
RECIEVED BY DATAVIDEO CORPORATION WILL BE KEPT CONFIDENTIAL AND USED SOLELY FOR
THE PURPOSE OF THIS CREDIT APPLICATION.

Account Holder's Signature

Account Holder's Printed Company Name

Account Holder's Printed Name

Date: